



March, 2019

Lili Wu

# Dial-in Information



Tuesday, March 12, 2019

3.30PM Hong Kong / 7.30AM London

## **Call leader:**

**Mr. Daniel Yen, Morgan Stanley**

## **Speakers:**

**Mr. Chris Lin, Chairman/CEO**

**Ms. Lili Wu, Deputy Spokesperson**

## **Agenda:**

**Q4'2018 Result Conference Call**

## **Dial-In Numbers:**

Passcode 5274

International Toll 65 67135381

HK Toll 852 30186779/800 906609 TAIWAN Toll 886 2 55723894 /0809091576

SINGAPORE Toll Free 8006162393

UK Toll Free 08081016564

US Toll Free 18664819184

For further information, please contact your Morgan Stanley Sales representative

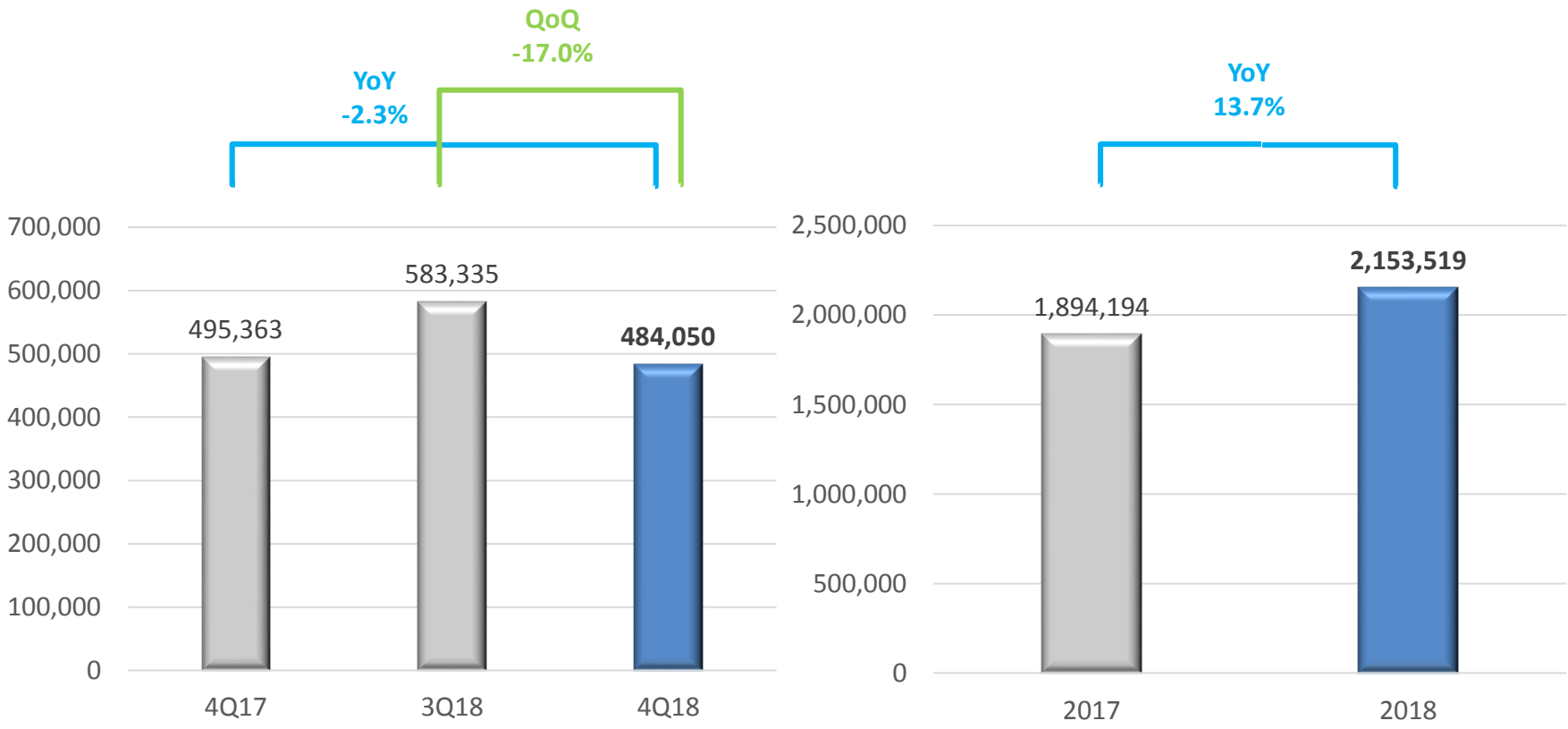
# Safe Harbor Notice

- ASPEED's statements of its current expectations are forward-looking statements subject to significant risks and uncertainties and actual results may differ materially from those contained in the forward-looking statements.
- Except as required by law, we undertake no obligation to update any forward-looking statement, whether as a result of new information, future events, or otherwise.

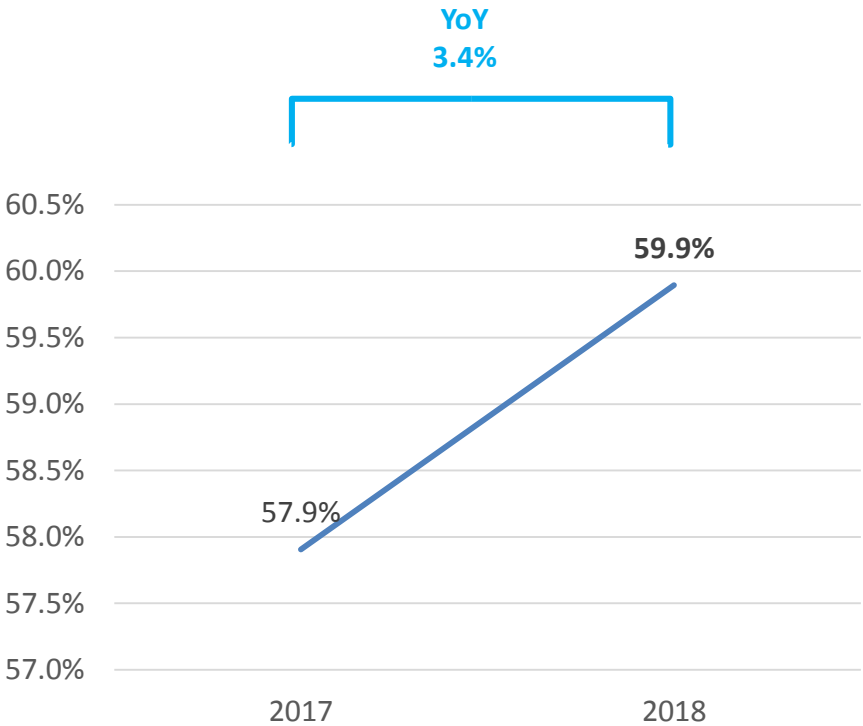
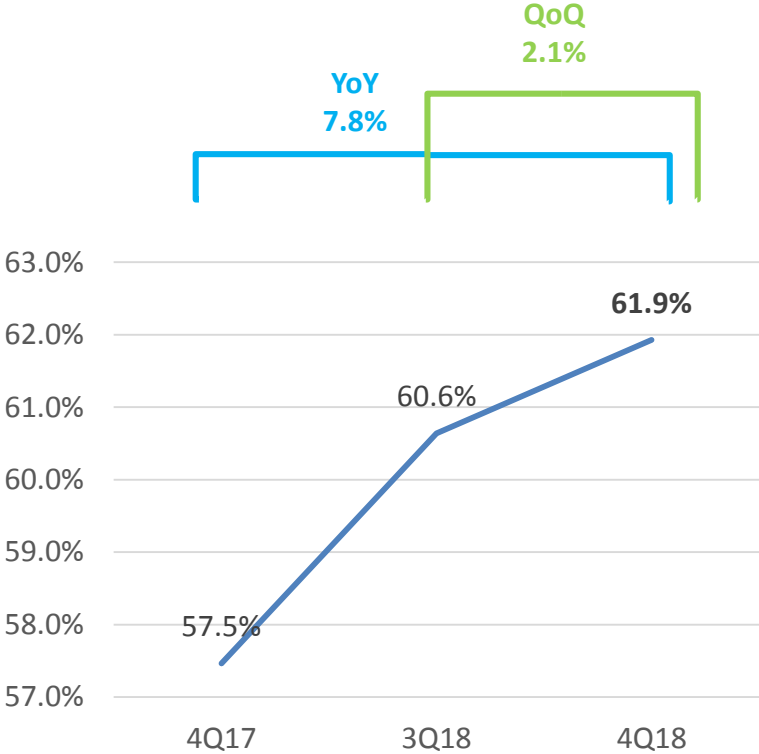
# Consolidated Revenue



Unit : NTD 1,000



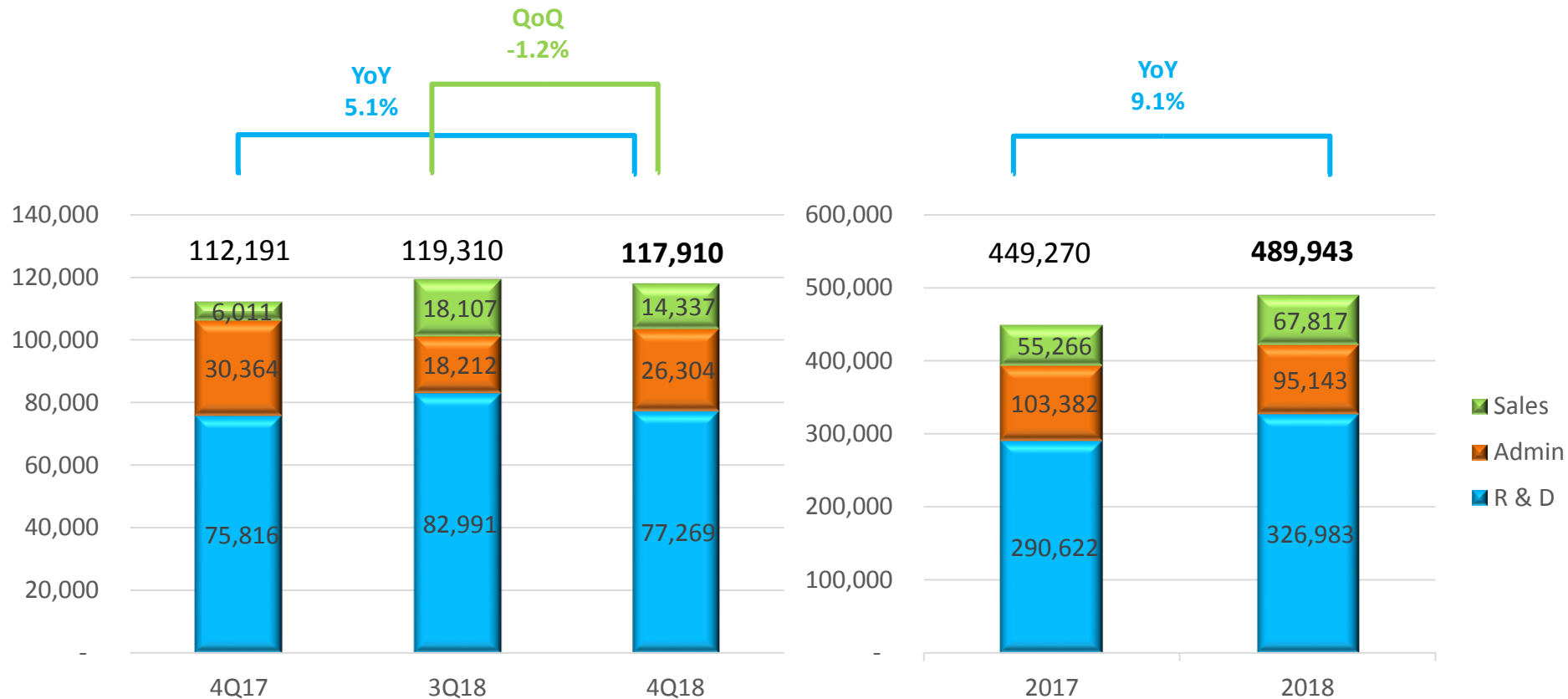
# Consolidated Gross Margin



# Consolidated Operating Expenses



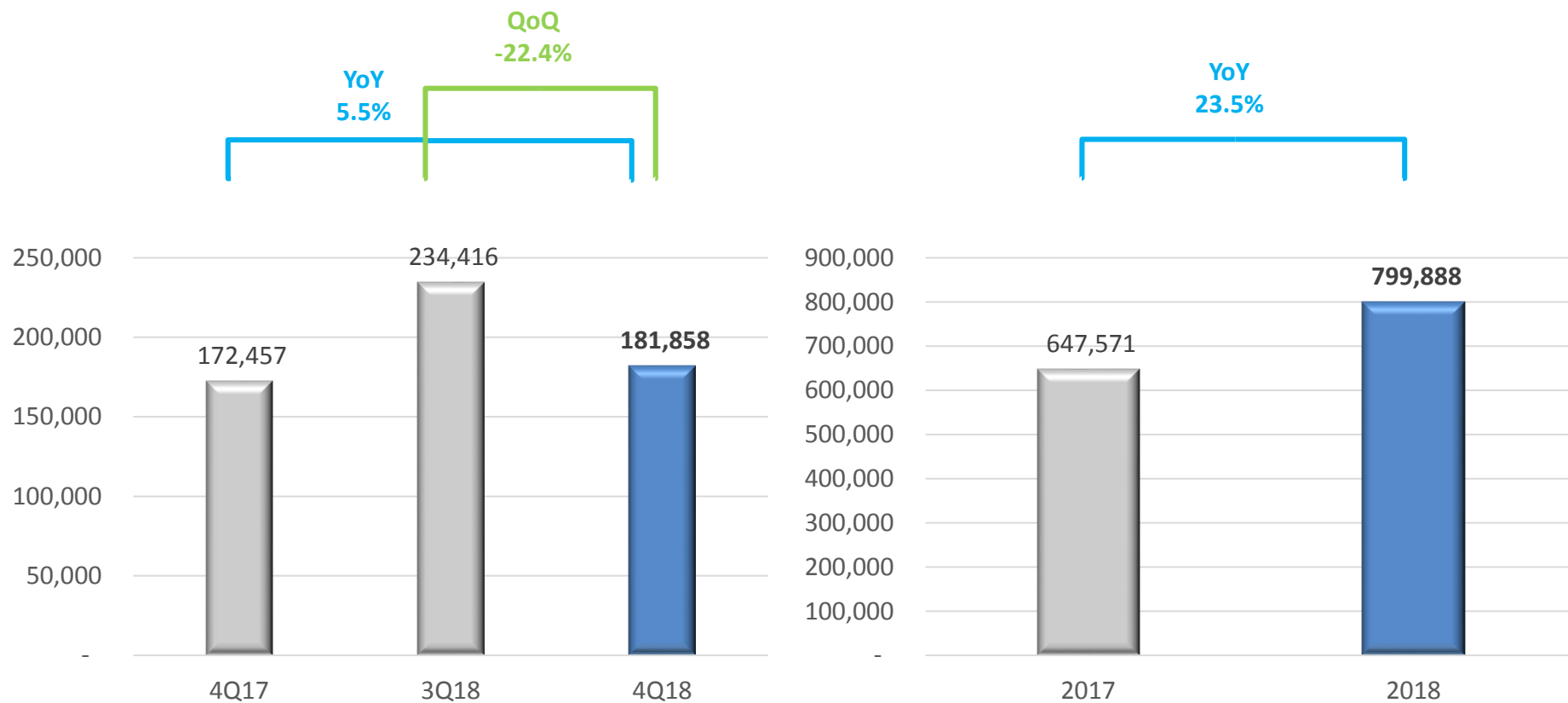
Unit : NTD 1,000



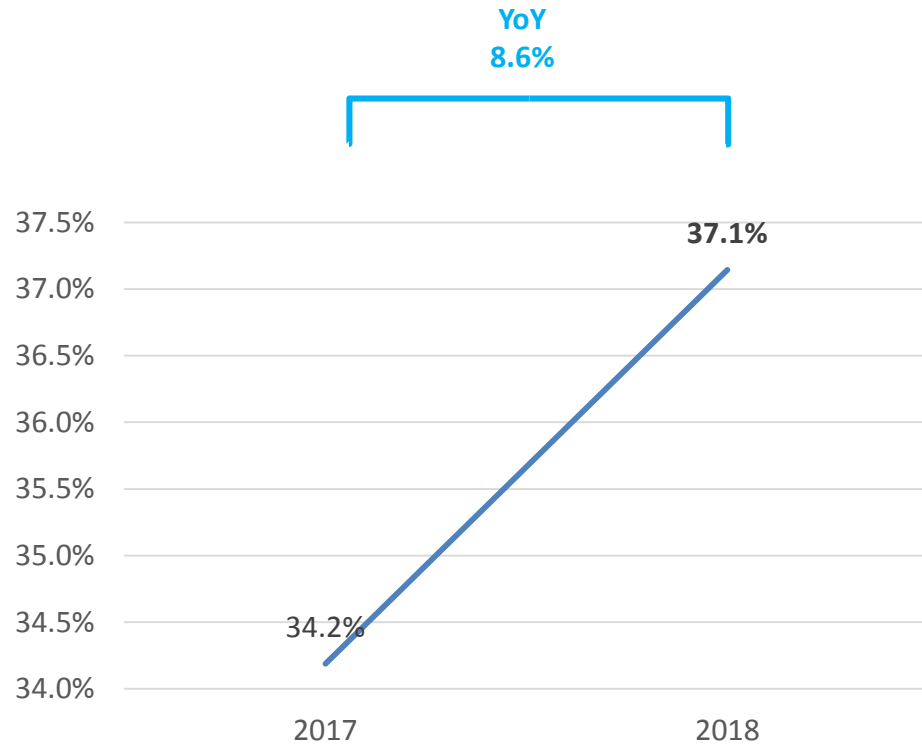
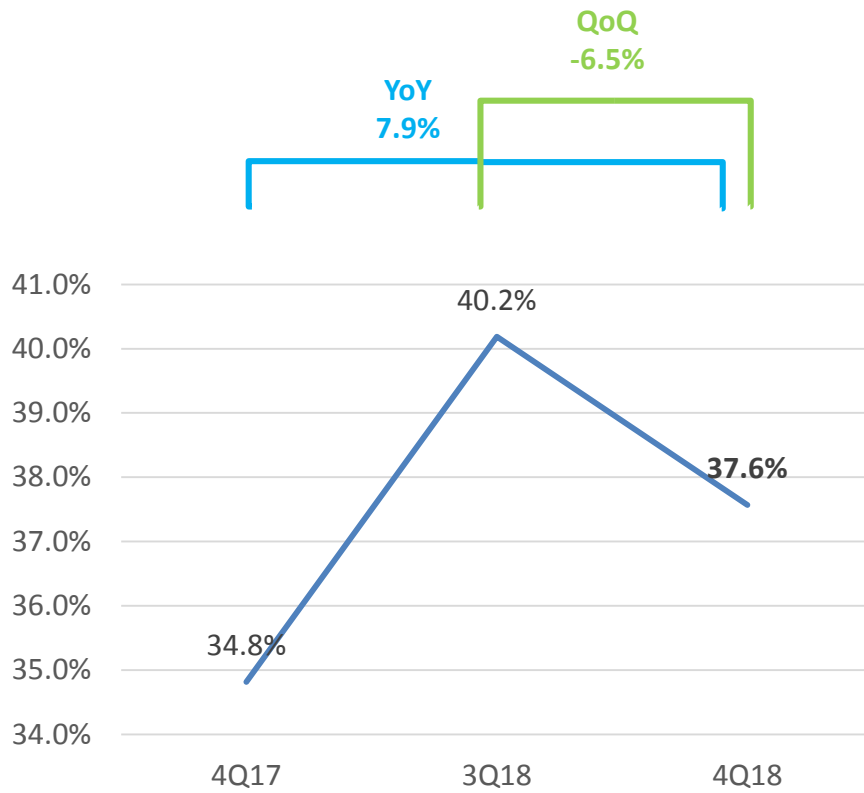
# Consolidated Operating Income



Unit : NTD 1,000



# Consolidated Operating Margin

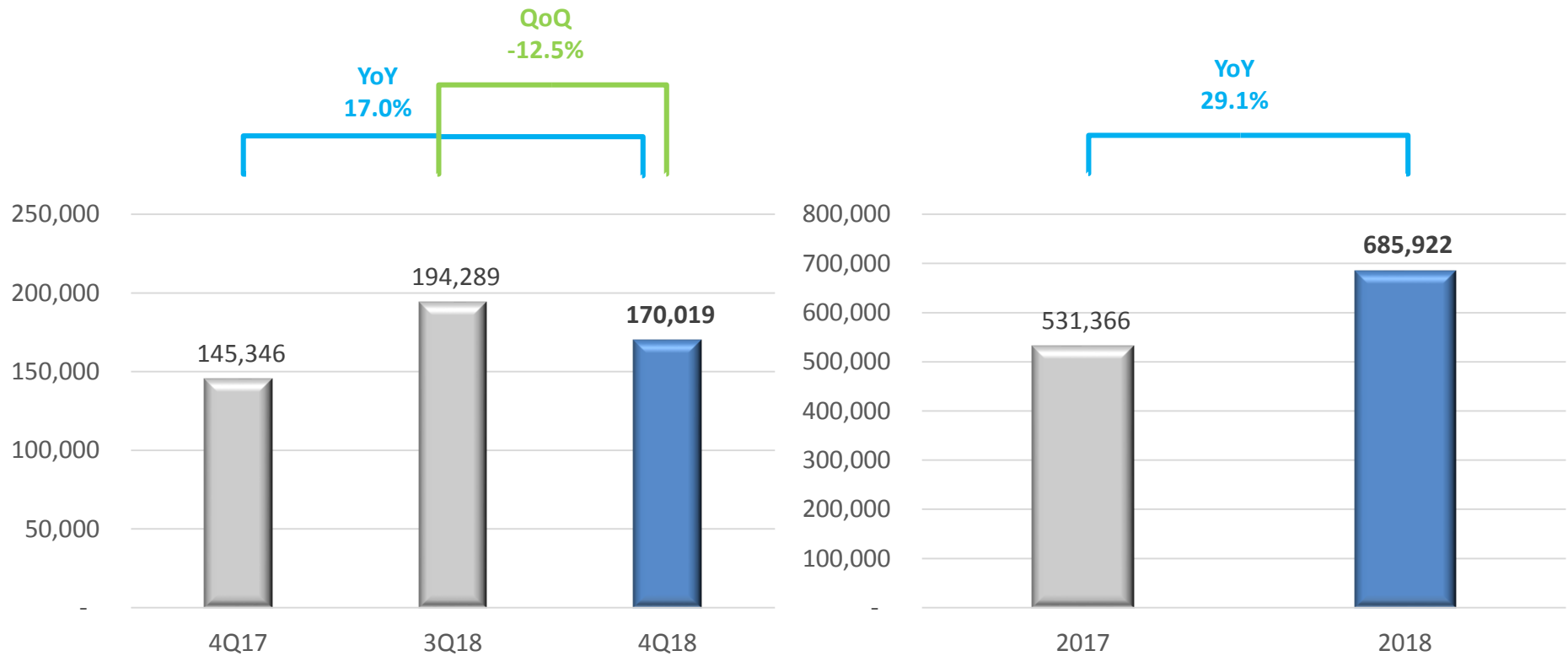




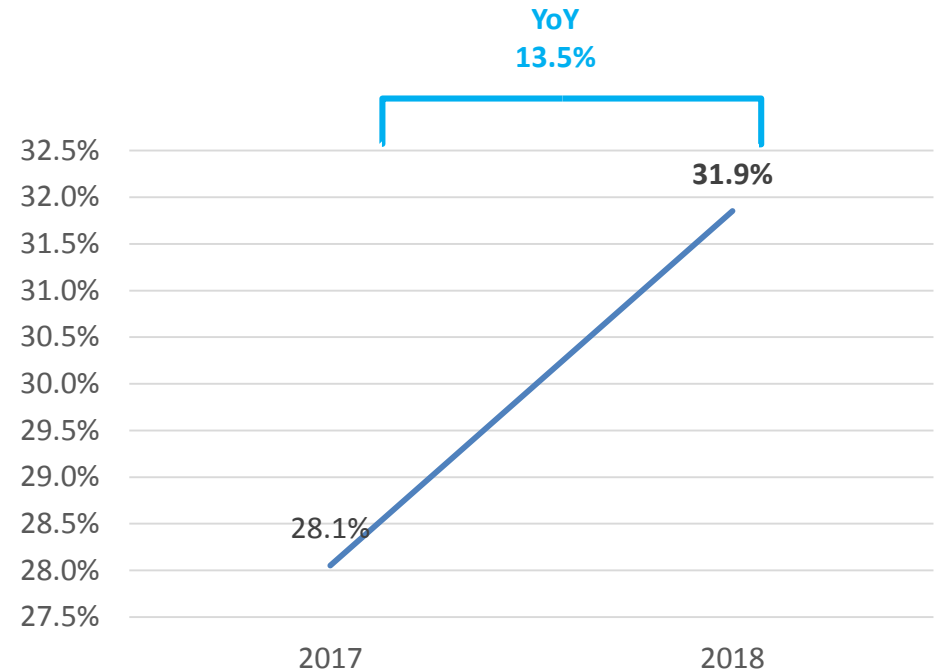
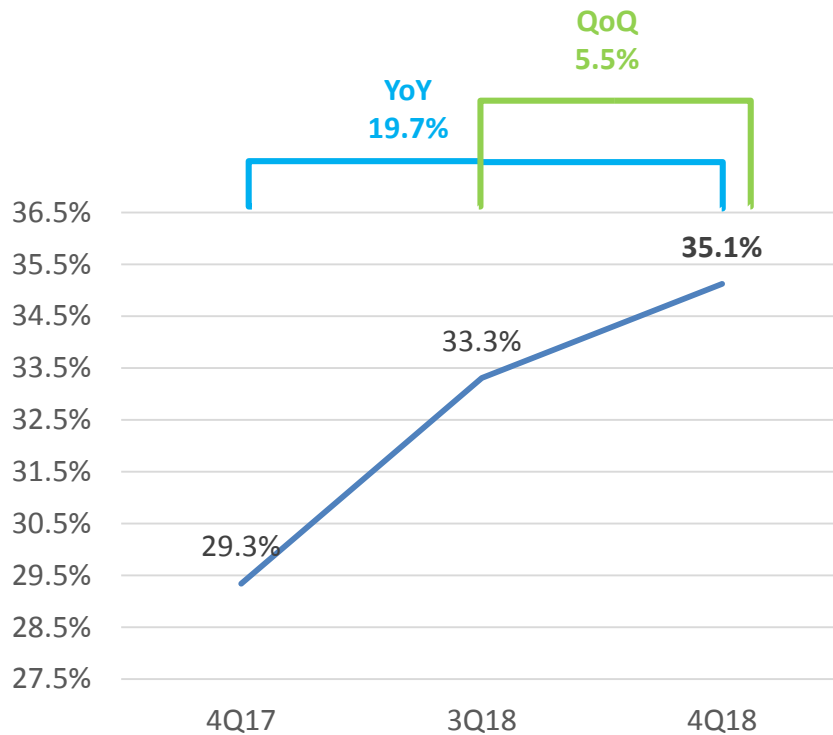
# Consolidated Net Income



Unit : NTD 1,000



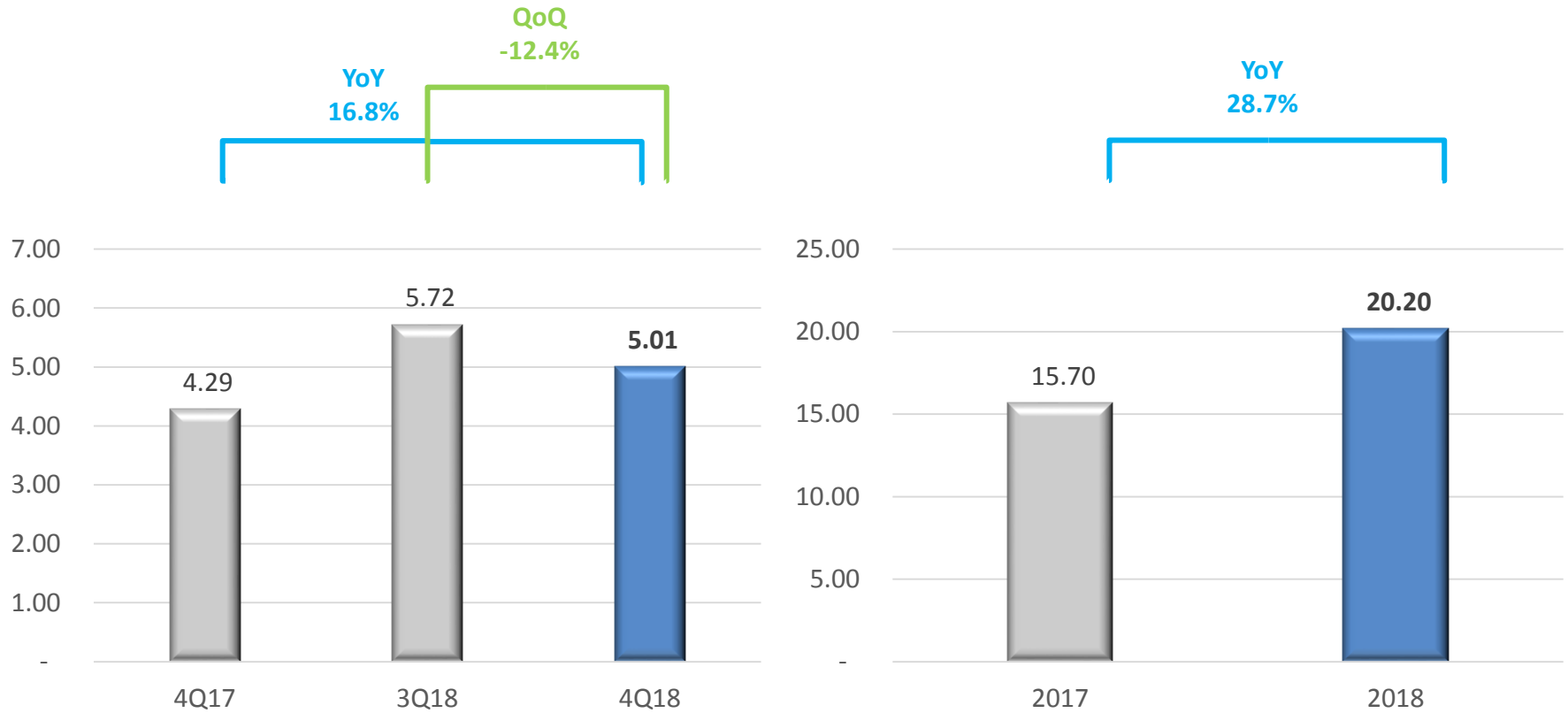
# Consolidated Net Profit Margin



# Consolidated Earning Per Share



Unit : NT\$



# Dividend Policy

	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018
<b>Cash dividend (F)</b>	2.29	3.00	4.00	5.00	5.50	7.00	8.00	12.00	15.00	18.00*
<b>Stock dividend (F)</b>	2.00	1.42	0.00	0.00	0.00	2.00	0.00	0.00	0.00	0.00
<b>Dividend form capital reserves (F)</b>	0.30	0.60	0.22	0.20	1.00	0.00	0.00	0.00	0.00	0.00
<b>Total Dividend</b>	4.59	5.02	4.22	5.20	6.50	9.00	8.00	12.00	15.00	18.00
<b>EPS</b>	5.64	5.66	4.77	6.50	7.40	10.72	10.79	14.07	15.70	20.20

## Earning distributions:

- Employee bonus can not be less than 8%
- Directors bonus no higher than 3%
- With respect to the earnings available for distribution plus the previously cumulative undistributed retained earnings, the Board of Directors may present a proposal to distribute to the Shareholders by way of dividends at the annual general meeting for approval. Having considered the operational, financial and tax factors, including the Company being in the growing stage during the business life cycle and the future expansion projects, any remaining profits may be distributed in the form of cash dividends and/or shares, and the cash dividends shall be no less than 10% of such remaining profits to be distributed.
- \*The appropriations of earnings for 2018 are to be presented for approval in ASPEED's shareholders' meeting to be held on May 29, 2019 (expected).



# Thank you